

# NEWSLETTER

Volume 2 | Issue 7 | July 2022



Dr. Michael Matthews, C.P.M., Purchasing Agent/Director of PACA  
Regina Mitchell, Administrative Analyst  
Wanda Harville, Administrative Clerk

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*Solitude is the great  
teacher, and to learn  
its lessons you must  
pay attention to it.*

*~ Deepak Chopra*

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## *Our Pledge to PACA Partners & Vendors*

*We are **committed** to providing the highest degree of service to both our partners and our awarded vendors.*

*We are “Alabama Focused” – meaning we support local vendors.*

*Dollars spent locally generate additional economic activity even beyond the value of the initial contract, as the local supplier in turn sources goods and services.*

*Each additional dollar that circulates locally boosts local economic activity, employment, and ultimately, tax revenue.*

**IMPORTANT**  
**NOTICE**



**ALWAYS AVAILABLE**  
WHOLESALE & SUPPLY SERVICES CORP

**Bid No. 59-21**  
***“Disposable Food Service Supplies”***

**\*\*\*PRICE INCREASE\*\*\***  
**Effective August 12, 2022**

*The new price list can be viewed/printed from the website: <http://paca.jccal.org>*

***ALWAYS AVAILABLE WHOLESALE & SUPPLY SERVICES***

*464 Bass Circle NW  
Huntsville, AL 35801  
Debra Holt*

*P: 256.270.8278 or 888.412.3246  
E: [sales@alwayswholesales.com](mailto:sales@alwayswholesales.com)*

*Ericka Andrew, Buyer  
P: 205.325.8707  
E: [andrewe@jcccal.org](mailto:andrewe@jcccal.org)*

*Please send all PACA Partner questions to  
Regina Mitchell, Administrative Analyst, at [mitchellr@jccal.org](mailto:mitchellr@jccal.org) or  
the PACA Team at [pacaservices@jccal.org](mailto:pacaservices@jccal.org).*

**TOP – QUALITY**  
**PRODUCTS & SERVICES**





**IMPORTANT**  
**NOTICE**

**Bid No. 37-20**  
**“Milk and Related Items”**

**\*\*\* Price Increase\*\*\***  
**Effective August 1, 2022**

*The new price list can be viewed/printed from  
the website: <http://paca.jccal.org>.*

**Borden Dairy**

5014 US Hwy 84E  
Cowarts, AL 36321  
Lynda Anderson  
P: 334.350.5139

[E: Lynda.Anderson@bordendairy.com](mailto:Lynda.Anderson@bordendairy.com)

Ericka Andrew, Buyer

P: 205.325.8707

E: [andrewe@jccal.org](mailto:andrewe@jccal.org)

Please send all PACA Partner questions to  
Regina Mitchell, Administrative Analyst, at [mitchellr@jccal.org](mailto:mitchellr@jccal.org) or  
the PACA Team at [pacaservices@jccal.org](mailto:pacaservices@jccal.org).

**Bid No. 45-21**  
**“Fresh Bread and Rolls”**

**\*\*\*PRICE INCREASE\*\*\***

**Effective August 1, 2022**

*The new price list can be viewed/printed from  
the website: <http://paca.jccal.org>*

**FLOWERS BAKING CO. OF BHAM LLC**

900 16<sup>th</sup> Street North  
Birmingham, AL 35203

Tricia Binnion

P: 770.459.2883

E: [Tricia.Binnion@flocorp.com](mailto:Tricia.Binnion@flocorp.com)

Ericka Andrew, Buyer

P: 205.325.8707

E: [andrewe@jccal.org](mailto:andrewe@jccal.org)

Please send all PACA Partner questions to  
Regina Mitchell, Administrative Analyst, at [mitchellr@jccal.org](mailto:mitchellr@jccal.org) or  
the PACA Team at [pacaservices@jccal.org](mailto:pacaservices@jccal.org).



**Regional Produce**  
Dedicated to Excellence Since 1900

# **IMPORTANT** **NOTICE**

**Bid No. 39-20**  
**“Fruit Juice – Carbonated &  
Non-Carbonated”**

**\*\*\*PRICE INCREASE\*\*\***

**The price will increase from \$18.45 to \$24.35**

**Effective August 10, 2022**

The new price list can be  
viewed/printed from  
the website: <http://paca.jccal.org>

envy.



## **REGIONAL PRODUCE**

624 16<sup>TH</sup> Avenue West  
Birmingham, AL 35204

Stephen Allen

P: 205.324.4569

E: [stephen@regionalproduce.net](mailto:stephen@regionalproduce.net)

Ericka Andrew, Buyer

P: 205.325.8707

E: [andrewe@jccal.org](mailto:andrewe@jccal.org)

Please send all PACA Partner questions to  
Regina Mitchell, Administrative Analyst,  
at [mitchellr@jccal.org](mailto:mitchellr@jccal.org) or  
the PACA Team at [pacaservices@jccal.org](mailto:pacaservices@jccal.org).



Be Well. Be Envied.

Envy sparkling and non-carbonated 100%  
fruit juice beverages may be the best-  
tasting, natural alternative to soda on the  
market.





Check Your  
*Vendor*  
Invoices...



Check Your **Vendor** Invoices...

**Are vendors honoring PACA prices?**

Due to inflation vendors' prices have increased.  
Make sure you are receiving the new contracted prices.

**Check and double-check  
your invoices from Suppliers/Vendors.**

# WEBINAR MEETINGS

**“PACA *Vendors* Meet PACA Partners”**

**Want to introduce your product or service?**

**Want to meet a target audience of PACA partners (schools, cities, fire dept., etc.)?**

**Well, send your request for a Webinar, along with your presentation for review. PACA will invite the Partners to your webinar presentation.**

**Webinars are on Tuesdays at 2:00 p.m. via Microsoft Teams**

**Let us know when you want to Meet the Partners.**

Call or Email us at:  
Regina Mitchell,  
Administrative Analyst  
205-325-8771  
[mitchellr@jccal.org](mailto:mitchellr@jccal.org)

Wanda Harville,  
Administrative Clerk  
205-325-5783  
[harvillew@jccal.org](mailto:harvillew@jccal.org)

To view previously recorded webinars on our website:  
<https://www.youtube.com/channel/UC4RH9lqK5KH917xZ-14NgRg>





**CALLING ALL**  
**VENDORS**

## **VENDOR USAGE REPORT REQUIREMENTS**

Vendor usage reports are due 90 days before the bid(s) expire. You are given 30 days to complete the usage report and submit it to the PACA Team.

All ITBs include the following language that usage reports are required as requested by the Jefferson County Commission Purchasing Division. The report is to include the purchase/spend information for Jefferson County Commission Departments, Jefferson County Commission Entities, and the Purchasing Association of Central Alabama (PACA) and submit the information for the time period requested to the Jefferson County Purchasing Department: **Regina Mitchell, Administrative Analyst/PACA, [mitchellr@jccal.org](mailto:mitchellr@jccal.org)**.

**USAGE REPORT (Bid language included in all ITBs)**

At no cost to the County, the Contractor shall be required to provide quarterly, bi-annual, and annual usage reports or reports as requested by Jefferson County Commission Purchasing Division. The reports will include purchase/spend information for; Jefferson County Commission Departments, Jefferson County Commission Entities (EMA, Personnel Board, Sheriff's Office), and Purchasing Association of Central Alabama partners. Report categories will include, but will not be limited to customer name, date of purchase, item description, quantity, dollar value, aggregate sales to date for each customer, customer savings, and other such information as requested by the Jefferson County Purchasing Division. Excel and PDF are the preferred electronic media for these reports. Failure to provide the requested reports will be deemed as an event of default.

If you receive an order or quote request from an organization stating they are a **PACA Member/Partner, make sure they receive PACA pricing.**

# *WELCOME!!*

## PACA's Newest Partners



**Athens City Schools**

*A community connected by education.*

iAcademy at Athens Elementary

FAME Academy at Brookhill

HEART Academy at Julian Newman

SPARK Academy at Cowart

Athens Intermediate School

Athens Middle School

Athens High School

Athens Renaissance School



**Geneva County  
Schools**

*Achieving Excellence Together*

Geneva County Elementary School

Geneva County Middle School

Geneva High School

G-Tech

Samson Elementary School

Samson Middle School

Samson High School

Slocomb Elementary School

Slocomb Middle School

Slocomb High School

# WELCOME!!

## PACA's Newest Partners



Lauderdale County School District  
Together Empowering Students for Success

Allen Thornton Career Technical School  
Brooks Elementary School  
Brooks High School  
Central Elementary School  
Central High School  
Lauderdale County Elementary School  
Lauderdale County High School  
LC Student Success  
LC Virtual Academy  
Lexington Elementary School  
Lexington High School  
Rogers Elementary School  
Rogers High School  
Underwood Elementary School  
Waterloo High School  
Wilson Elementary School



### ELEMENTARY SCHOOLS

Flomaton Elementary School  
Huxford Elementary School  
Rachel Patterson Elementary School  
Turtle Point Science Center  
W.S. Neal Elementary School

### MIDDLE SCHOOLS

Escambia County Middle School  
Pollard-McCall Junior High School  
W.S. Neal Middle School

### HIGH SCHOOLS

Escambia Career Readiness Center  
Escambia County High School  
Flomaton High School  
W.S. Neal High School

## ORANGE BEACH CITY SCHOOLS



Orange Beach Elementary School  
Orange Beach Middle/High School



# Purchasing Association of Central Alabama/PACA Partners

## CITIES

City of Bessemer  
City of Birmingham  
City of Calera  
City of Centerpoint  
City of Clanton  
City of Clay  
City of Fultondale  
City of Gardendale  
Town of Harpersville  
City of Helena  
City of Homewood  
City of Hoover  
City of Hueytown  
City of Irondale  
City of Jemison  
City of Kimberly  
City of Leeds  
City of Midfield  
Town of Morris  
City of Mountain Brook  
City of Pelham, City of  
City of Pinson, City of  
City of Pleasant Grove  
City of Tarrant  
City of Trussville  
City of Vestavia Hills  
City of Warrior

## FIRE DEPARTMENTS

Centerpoint Fire District  
Concord Fire District  
Forestdale Fire District  
Glennwood Volunteer Fire Department  
(Glennwood Fire District)  
Indian Ford Fire District  
Jefferson County Association of Fire  
Departments  
Minor Heights Fire Department  
North Shelby Fire Department  
Palmerdale Fire Department  
Rocky Ridge Fire/Rescue  
Warrior River Fire & Rescue Service

## SCHOOL BOARDS

Alabama School of Fine Arts  
Alexander City Schools  
Arab City Board of Education  
Auburn City Schools  
Bibb County Schools  
Blount County Board of Education  
Chambers County Board of Education  
Chilton County Board of Education  
Clarke County Schools  
Clay County Schools  
Coosa County Schools  
Cullman City Schools  
DeKalb County Schools  
**Escambia County Board of Education**  
Etowah County Board of Education  
Fayette County Schools  
Franklin County Schools  
Gadsden City Board of Education  
Greene County School  
Haleyville City Schools  
Hoover City Board of Education  
Jacksonville City Schools  
Jefferson County Board of Education  
Lamar County Schools  
Lauderdale County Schools  
Lawrence County Schools  
Lee County Schools  
Leeds City Board of Education  
Marion County Schools  
Morgan County Board of Education  
Muscle Shoals City Schools  
**Orange Beach City Schools**  
Pelham Board of Education  
Pickens County Board of Education  
Phenix City Board of Education  
Roanoke City Schools  
Scottsboro City Schools  
Shelby County Schools  
Sylacauga City Schools  
Talladega County Board of Ed  
Tallapoosa County Schools  
Thomasville City Schools  
Tuscaloosa City Schools  
Tuscumbia City Schools  
Walker County Board of Education  
Winston County Board of Ed

Alabaster Board of Education  
Andalusia City Schools  
**Athens City Schools**  
Bessemer Board of Education  
Birmingham Board of Education  
Butler County Schools  
Cherokee County Schools  
Choctaw County Board of Ed  
Cleburne County Schools  
Colbert County Schools  
Covington County Schools  
Cullman County Schools  
Demopolis City Schools  
Elmore County Schools  
Fairfield Board of Education  
Florence City Schools  
  
**Geneva County Schools**  
Hale County Schools  
Homewood Board of Education  
Jackson County Schools  
Jasper City Board of Education  
Jefferson State Community College  
Lanett City Schools  
**Lauderdale County Schools**  
Lawson State Community  
(B'ham & Bessemer Campus)  
Marengo County Schools  
Midfield Board of Education  
Mountain Brook Board of Education  
Oneonta City Board of Education  
Oxford City Schools  
Pell City Board of Education  
Pike Road Board of Education  
Randolph County Board of Education  
Russellville City Schools  
Sheffield City Schools  
St. Clair County Schools  
Talladega City Schools  
Tallassee City Schools  
Tarrant City Board of Education  
Trussville Board of Education  
Tuscaloosa County Board of Education  
Vestavia Hills Board of Education  
Winfield City Schools

## OTHER ORGANIZATION

Birmingham Jefferson Civic Center  
Birmingham Public Library  
Chilton-Shelby Mental Health Center  
*dba Central Alabama Wellness*  
CGMH Healthcare Authority  
Jefferson County Library Cooperative  
Jefferson County 911 Emergency  
Communications District, Inc.  
Jefferson County Economic &  
Industrial Development Authority  
Jefferson County Housing Authority





# Partner Spotlight

## The City of Birmingham

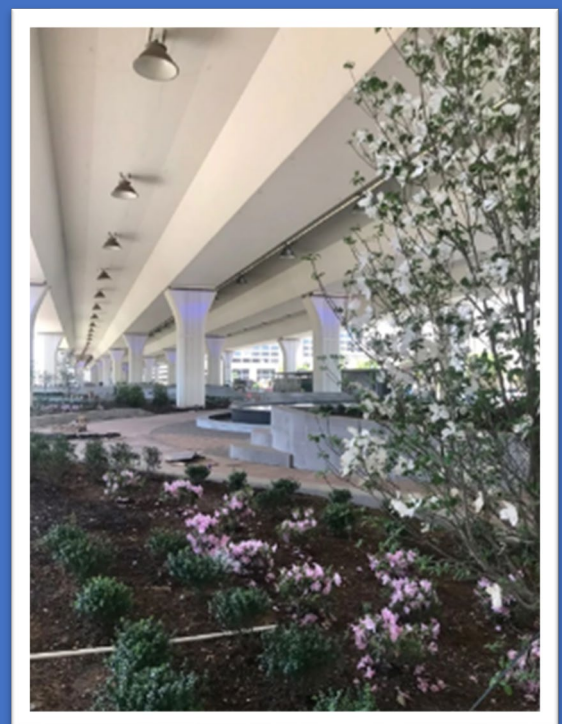
### "City Walk"

The City of Birmingham's new City Walk is open. Eight years in the making, City Walk BHAM offers everything from pickleball courts and skateboarding to dog parks and relaxing gardens. It stretches from 15<sup>th</sup> Street North to 25<sup>th</sup> Street North under the 59/20 Interstate. Each block has its own feature for citizens to enjoy. Below are highlights of all the exciting features of the city walk.

- Block A (15th to 16th Streets North): Artificial surface sports and recreation fields, challenge course, amphitheater, civil rights story zone, gathering space, and 1/4-mile walking trail
- Block B (16th to 18th Streets North): Roller skating rink, food trucks, activity zone, skate park
- Block C (18th to 19th Streets North): Performance space, outdoor classroom, parking
- Block D (19th Street to Richard Arrington Jr Boulevard North): Outdoor stage, central gathering space, garden path, water feature, restrooms, security office, information
- Block E (Richard Arrington Jr Boulevard to 22nd Street North): Marketspace
- Block F (22nd to 23rd Streets North): Beer and wine garden, garden path
- Block G (23rd to 24th Streets North): Dog park, pickleball courts, restrooms, and parking
- Block H (24th to 25th Streets North): Gateway pond, open green space, playground, restroom, and pavilion

This is an exciting moment for the Birmingham community. This project is a true reflection of what community is all about, delivering a vision for growth in an extraordinary way that benefits everyone.

Let's Go For A Walk....



# **JEFFERSON COUNTY COMMISSION**

## **NEW BIDS**

# ***Coming Soon!***

Mid-August

**Bid No. 48-22**

**“Gloves: General Purpose & Medical”**

**Brand & Sizes to be available:**

**Group A**

**Sensicare Ice Blue Nitrile Exam Gloves with File Medline  
Sizes X-Small – X-Large**

**Group B**

**EP Blue Extended Cuff Exam gloves, powder-free latex High Risk, Non-Sterile Ambidextrous Blue  
Sizes – Small – X-large**

**Group C**

**Dermagold EP Gloves extended cuff powder-free extra protection, latex examination gloves non-sterile Single-Use  
Sizes – Small – XX-large**

**Group D**

**Proderm Latex Gloves, Beaded Cuff, Powder-free, non-chlorinated, protein tested, non-sterile latex exam gloves  
Sizes – Small – X-Large**

**Bid No. 28-22  
“Safety Masks”**

**CDC Approved Masks:  
N95**

**Surgical Masks  
N95 Particulate Respirator  
Medical Use**

**Non-CDC Approved Masks:  
KN95**

**Woven Masks**

**For questions about these upcoming bids, you may contact: Joy McDowell  
Principal Buyer**

**[mcdowellj@jccal.org](mailto:mcdowellj@jccal.org)**



# JEFFERSON COUNTY/PACA

## NEW BID AWARD

BID #	BID NAME	VENDOR & CONTACT INFORMATION	CONTRACT PERIOD	BUYER
22-22	Fresh Meats	Evans Meats 617 21 <sup>st</sup> Avenue West Birmingham, AL 35204  Butch Evans, President O: 205.324.666 E: <a href="mailto:butch@evansmeats.com">butch@evansmeats.com</a>	7/1/2022 6/30/2023	Ericka Andrew Buyer
23-22	Generator Maintenance & Repair	Thompson Power Systems 2258 Pinson Valley Parkway Birmingham, AL 35071  Kevin Meadows O: 205.849.3786 or C: 205.966.4408 E: <a href="mailto:kevinmeadows@thompsoncontractor.com">kevinmeadows@thompsoncontractor.com</a>	6/20/2022 6/19/2025	Florence Patton Principal Buyer

*For additional information about a rebid or renewal, you may contact the buyer listed above (see Meet The Teams slide for contact information).*



# JEFFERSON COUNTY/PACA

## BID RENEWALS

Bid No.	37-20	38-20
Bid Name	Milk & Dairy Products	Bottled/Canned Beverages
Bidder	New Dairy Hold Co, LLC Db a Borden Dairy 5014 US Hwy 84 E Cowarts, AL 36321	Coca-Cola Bottling Company United – Central, LLC 4600 East Lake Boulevard Birmingham, AL 35217
Bidder Contact Information	Lynda Anderson P: 334.350.5139 E: <a href="mailto:Lynda.Anderson@bordendairy.com">Lynda.Anderson@bordendairy.com</a>	Justin DeMarco P: 205.453.5111 E: <a href="mailto:justindemarco@ccbcu.com">justindemarco@ccbcu.com</a>
Contract Period	8/1/2022 7/31/2023	7/13/2022 7/12/2023
Buyer	Ericka Andrew, Buyer	Ericka Andrew, Buyer

*For additional information about a rebid or renewal, you may contact the buyer listed above (see Meet The Teams slide for contact information).*



# JEFFERSON COUNTY/PACA

## EXPIRING BIDS

Bid No.	New Bid No.	Bid Name	Contract Period	New Contract Period	Buyer
57-19	TBA	Professional Translation and Interpretation Services	7/11/2019 7/10/2022	TBD	Valerie Henderson Principal Buyer
73-19	TBA	Automated External Defibrillators	7/25/2019 7/24/2022	TBD	Dorothea Robinson Principal Buyer
42-20	TBA	Shower Shoes, House Shoes & Slippers	7/27/2021 7/26/2022	TBD	Florencie Patton Principal Buyer
55-20	63-22	Picnic Tables	7/23/2021 7/22/2022	TBD	Harriett Bell Principal Buyer
27-21	TBA	Low Voltage Supplies	7/26/2021 7/25/2022	TBD	Valerie Henderson Principal Buyer

*For additional information about a rebid or renewal,  
you may contact the buyer listed above  
(see Meet The Teams slide for contact information).*



# Important Reasons to Conduct Online Surveys

## Get Feedback

Surveys allow us to ask customers what they honestly think about our products, services, and events. We don't know until we ask. The knowledge we gain will be invaluable to our co-operative.

## Collect Data In Real-Time

Online surveys can be sent out very fast. Once the results start coming in, we see real-time answers to our questions the second the respondent hit the submit button.

## Learn from the Results

Using surveys helps gather the information that helps make business decisions. The feedback we get from customers can guide us with future products, marketing, and organizational decisions

**“We Want to Hear From You”**

We want to know your product needs and how vendors are performing. From time to time, you will get a survey from us.

**Please take the surveys.**

They are short and we need your feedback to improve the bids and quality of products & services you receive.

So, when you see **“Survey Monkey”**, take a little time and let us know how we are doing!

# Meet the Team



## PACA TEAM

**Michael Matthews, C. P. M., Ph.D., Purchasing Agent/Director of PACA**

O: 205.325.1412 x1811, C: 205.266.7391, E: [matthewsm@jccal.org](mailto:matthewsm@jccal.org),

**Regina Mitchell, Administrative Analyst/PACA**

O: 205.325.8771 x1821, C: 205.317.5411, E: [mitchellr@jccal.org](mailto:mitchellr@jccal.org),

**Wanda Harville, Administrative Clerk/PACA**

O: 205.325.5783 x1801, E: [harvillew@jccal.org](mailto:harvillew@jccal.org),

## BUYER TEAMS

**Harriett Bell, Principal Buyer**

O: 205.325.8702, x1819

C: 205.761.7016

E: [bellh@jccal.org](mailto:bellh@jccal.org)

**Ericka Andrew, Buyer**

O: 205.325.8707, x1817

C: 205.761.7019

E: [andrewa@jccal.org](mailto:andrewa@jccal.org)

**Valerie Henderson, Principal Buyer**

O: 205.325.8781, x1816

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E: [hendersonv@jccal.org](mailto:hendersonv@jccal.org)

**Andreia Griggs, Buyer**

O: 205.325.8710, x1818

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**Charles Lindsey, Principal Buyer**

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C: 205.761.7023

E: [lindseyc@jccal.org](mailto:lindseyc@jccal.org)

**Joy McDowell, Principal Buyer**

O: 205.325.5662, x1805

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E: [mcdowellj@jccal.org](mailto:mcdowellj@jccal.org)

**Florence Patton, Principal Buyer**

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C: 205.761.7021

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**Dorothea Robinson, Principal Buyer**

O: 205.521.7593, x1807

C: 205.761.7025

E: [robinsond@jccal.org](mailto:robinsond@jccal.org)